



## Contractor Services

**You value hard work.** We do too. Our job as trusted advisors is to provide our clients with the financial information and support they need to stay focused on their goals while building for a successful future. Our hallmark is the delivery of a quality product along with impactful advice.

We listen. This is the most direct way to resolving many of the issues facing contractors, such as surety and banking issues, credit challenges, cash management, construction claims and the performance of employees. Our clients appreciate our insightful advice and our role as a partner and advocate for their businesses.

Since 1956, we have been earning our clients' trust, assisting in their growth through the planning and implementation of sound business strategies. The contracting industry presents

unique challenges and requires specialized accounting methods. Our decades of experience with contractors gives us an advantage in identifying the risks and presenting clear, thoughtful solutions.

We understand the issues you have to deal with on a daily basis, including changes in building codes, dealing with investors, EPA regulations and employee safety. We encourage quarterly meetings that don't focus solely on historical financial statements, but rather, we use those statements to be proactive for future planning. We develop benchmarks for control of expenses, goals for growth, practical plans for how to achieve that growth and manage it.

**Our professionals have a deep understanding of the demands impacting the contracting industry.**

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**Naden/Lean, LLC**

A PROFESSIONAL SERVICES COMPANY OF CERTIFIED  
PUBLIC ACCOUNTANTS AND BUSINESS CONSULTANTS.

# Naden/Lean, LLC

A PROFESSIONAL SERVICES COMPANY OF  
CERTIFIED PUBLIC ACCOUNTANTS AND BUSINESS CONSULTANTS

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## Contractor Services, continued

### Services

- Tax planning and preparation
- Business succession and estate planning
- Auditing and financial reporting
- Tax strategies for alternate minimum taxes
- Forecasts, budgeting and projections
- Cash flow analysis and immediate reporting of cost overruns that allow for prompt action
- Estimate and bidding assistance including the evaluation of your cost accounting system and bidding procedures
- Project overhead review
- Outsourced bookkeeping and controller services
- State income, sales and use tax consultation and preparation
- Strategic planning
- Information technology consulting
- Mergers and acquisitions
- Fraud detection, control and prevention
- Cost segregation services
- Certified business valuations
- Accounting method analysis
- Financing, surety and bonding assistance
- Preparation of financial statements using required formats that satisfy surety underwriters and banks
- Assistance in obtaining financing, including compiled forecasted or projected statements of income and cash flow and personal financial statements

### Contact Us

For more information on the services we provide or to schedule an appointment, contact Bruce Caulk, CPA at (410) 453-5500 or [Bcaulk@nlgroup.com](mailto:Bcaulk@nlgroup.com).

Member of the Building Congress and Exchange, the American Sub-Contractors Association, Home Builders Association of Maryland, AICPA and the MACPA.